

International - DEALER APPLICATION FORM

Trading Details	
Trading Name	
Trading Address	
Phone No:	
Fax No:	
Limited Company	[] YES [] NO
Date Registered	
No. of years trading:	
Year-end Date	
Registration No:	
Chamber of commerce No:	
V.A.T number	

Parent Company (only if different from trading details)	
Invoice Name:	
Invoice Adress:	
Phone No:	
Fax No:	

Directors full Names

Names of all Partners (only if company is not al limited company)

Invoice Details (only if different from above)	
Invoice Name:	
Invoice Address:	
Phone No:	
Fax No:	

Estimated annual value of orders

Registered Details (only if different from trading details)	
Invoice Name:	
Invoice Adress:	
Phone No:	
Fax No:	

Internal use only	
Account opened by:	
Discount:	
Date:	
Account No.:	
Insured Credit:	

Sales employees structure	
No. Of sales team:	
Sales manager Name:	
Sales manager Nationality:	
Territory Covered:	
Manager Phone No:	
No. of Support Engineers:	
No. of Marketing Team:	
No. Presenters:	
Comment On your Sales tactics:	

Technical employees structure	
No. Of Engineers:	
Tech. manager Name:	
Tech. manager Nationality:	
Manager Phone No:	
Tech. Manager mail:	
No. of Cabling Team:	
No. of Installation Team:	
No. of Commissioning Team:	
No. of Support Team:	
Comment On your Installation Experience:	

Useful experience (comment)			
CCTV Experience:		Lighting and Dimming:	
Telephone BABX:		HVAC:	
Data Networking:		Automation and BMS:	
Security Alarm:		MOD:	
Door Access:		CTI:	
Music System:		Other:	

Tell us about your company portfolio				
BRAND USED	TYPE	YEARS	AS DEALER	AS DISTRIBUTOR
			[]	[]
			[]	[]
			[]	[]
			[]	[]

What you think you can achieve	
Number of Projects you can handle yearly	
Cities you can cover in the first year	
Last year turnover	
Your abilities in brief	

In what products are you interested			
Interest	Productline	As Dealer	As Distributor
[]	Intelligent Lighting and Dimming	[]	[]
[]	Stage Lighting Control	[]	[]
[]	Burglar BUS Alarm System	[]	[]
[]	Automation and BMS	[]	[]
[]	Distributed Multi Room Audio PA	[]	[]
[]	Curtain and Drape Motors	[]	[]
[]	Sockets switches and Outlets	[]	[]
[]	DMX Show Control and Video Play	[]	[]
[]	Touch Screens	[]	[]
[]	Occupancy sensors& IR Transmit	[]	[]
[]	Water Proof Large Bath/Mirror TV	[]	[]
[]	Wireless Automation Systems	[]	[]
[]	BUS enabled Power Metering	[]	[]
[]	Integration Products	[]	[]
[]	LED Display Outdoor TV screens	[]	[]
[]	LED Lighting and Underwater Light	[]	[]

Please attach the following Documents to your evaluation		
Kind of Document	Attached	Not attached
Valid Trade License Copy	[]	[]
Company Profile	[]	[]
Awards and certification	[]	[]
Projects reference List	[]	[]
Trade References (Suppliers, Dealers...)	[]	[]
Any Other Pictures of team, Installation, Company...	[]	[]

DECLARATION

I/We...

- 1· Confirm that the information given in this form is in all aspects true and accurate.
- 2· Acknowledge receipt of a copy of your standard terms & conditions of sale, which have been read and accepted as applying to every sale contract entered into between us. In particular conditions relating to the granting of credit, terms of payment and retention of title have been noted and accepted.
- 3· Acknowledge that these trading facilities may be withdrawn at any time without notice to us.
- 4· Authorise you to make such enquiries and take up such references about us as you may think appropriate without disclosure to us.
- 5· Understand that the data provided will be held securely in confidence and processed for the purpose of carrying out our business and associated activities.
- 6· Understand that by applying in writing, have the right to know what data is held on me/us as per the terms of the Data Protection Act 1998.

Signature: _____

Print Name: _____